

**Press release****San Francisco office opening  
Romain Gonthier appointed as US Partner**

Paris, London & San Francisco – January 12, 2015

Leading independent investment bank Cambon Partners supporting mid-market growth companies and entrepreneurs announces opening of US West Coast office headed by Romain Gonthier.

Based in San Francisco, Romain joins Cambon Partners as a Partner to establish the firm's US presence, expand its reach into the Silicon Valley ecosystem, and support Cambon Partner's Europe-US cross border transactions.

Since its inception, Cambon Partners has completed an increasingly larger number of transactions involving US publicly listed trade buyers such as Expedia, Autodesk, Pros Holding, IMS Health and US growth equity funds such as TA Associates and Accel Partners. Cambon Partners is now accelerating its international development to best address the needs of European entrepreneurs seeking to gain access to US key decision makers and to support US investors and corporations with their international growth.

Romain brings 16 years of operational and transactional experience in the technology and digital media industry across Europe and the US. Prior to Cambon Partners, Romain was a Partner at London based investment banking boutique Lepe Partners, a senior investment professional with US private equity fund Veronis Suhler Stevenson and a senior banker in the Technology & Media investment banking group of Jefferies and Broadview in London. Romain has completed a large number of transactions with US trade buyers including Microsoft, eBay, Oracle, Moody's, CME, Comverse, Comcast, and Career Builder.

Romain Gonthier joins Cambon Partners at a time when the firm continues to exhibit strong business momentum with 20 transactions completed in 2014 alone. Cambon Partners advised company shareholders and business owners on a broad spectrum of complex corporate finance situations including public M&A, private sell side, LBO, and equity/ debt fund raising.

*"Thanks to our presence on the West Coast and Romain's outstanding background, we will be able to better address our client needs. We now have an enhanced platform bringing both local presence and international access and execution capabilities to growth entrepreneurs"*, says David Salabi, Partner & Founder.

*"I have known Cambon Partners since its launch 10 years ago and I am very excited to join their very talented and driven team. Cambon Partners stands out as one of the most active independent mid market investment banks in Europe with a robust track record of more than 110 completed transactions in the technology and growth industries. Our global network and cross-border execution capabilities will be instrumental to bring European and US technology companies and growth investors closer and facilitate investments and corporate transactions"*, says Romain Gonthier, Partner.

**About Cambon Partners:**

Cambon Partners is an independent investment bank supporting growth entrepreneurs and mid market companies on their merger & acquisition and fund raising transactions. Founded in 2003, the firm employs fifteen professionals across its Paris, London and San Francisco offices and has completed more than 110 transactions to-date. More information can be found at [www.cambonpartners.com](http://www.cambonpartners.com).

*About Romain Gonthier:*

Romain started his career in operational roles in Silicon Valley where he co-founded voice over IP provider Pagoo Inc., acquired by Nasdaq listed Ringcentral. He subsequently held senior TMT investment banking and private equity positions at Jefferies, Veronis Suhler Stevenson and Lepe Partners.

Romain has been on the boards of Investing.com (financial digital media and investment tools, Israel/Madrid); Media Response Group (adtech, Madrid); Granada Learning (digital education platform, London).

He holds an MBA from INSEAD and a dual Bachelor's degree in Economics and Business from the Technical University Berlin and ESCP in France. He speaks English, French, German and Spanish.

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